



## Testimonial and case study



### How to structure your start-up and maintain R&D flexibility

G.Clips Biotech is a young French company based in Toulouse and founded in 2020. Its technology platform enables the discovery of therapeutic candidates acting specifically on new membrane targets.

Rosie DAWALIBY, co-founder and CEO of G.Clips Biotech, was looking for a solution to help her organization structure itself at every stage of the company's life.

[Discover G.Clips Biotech](#)



**Rosie DAWALIBY, Ph.D**

Co-founder & CEO  
G.Clips Biotech



**With the Laby solution, you have everything in one place!**

**It's easier to access and everything can be linked together. That's what we really wanted, and what the team was quick to take on board!**

## The challenge for G.Clips Biotech

### Monitor the development of your company and its activities

The aim was to ensure data structuring and confidentiality by putting in place rules and processes to organize the **management of research and development projects**, while retaining a high degree of flexibility for operational activities.

In addition to a monitoring tool, G.Clips Biotech was looking for a practical, easy-to-implement solution to save time, **simplify collaboration** and guarantee controlled access to information.

Data confidentiality and traceability are of paramount importance to the company, and a guarantee of **quality** for its customers.



## Our support

### Implementation of the Laby solution for 360° control



Benjamin JACQUOT  
G.Clips Biotech project manager



#### Installation and training in record time

Setting up the software, importing data from the laboratory, and 2 days of training were all it took to get the team up and running!



#### Facilitating decision-making

Standardizing data and tracking processes makes it easier to find information and analyze reports.



#### Simplify the organization of activities

Centralizing R&D activities ensures better traceability of results and facilitates collaboration!



#### Data integrity and security

The traceability of stored data and the management of access rights enable better control and monitoring of each user's activities (audit trail).

## Managing change

### Follow-up and personalized training

Change management at the G.Clips Biotech laboratory, in 4 stages:

1. A preliminary discussion enables us to understand the processes already in place, the team's expectations and the need to simplify activities.
2. The Laby software demonstration is personalized so that each employee can project themselves and ask questions relating to their daily tasks.
3. The KYLI team sets up the Laby software and imports the laboratory's static data (stocks, equipments, etc.) in preparation for training.
4. Training is given in an operational environment to simplify adoption of the tool by administrators and users.

[Talk with an expert](#)



**Rosie DAWALIBY, Ph.D**

Co-founder & CEO  
G.Clips Biotech



Your team is very attentive and the training was up to scratch.

Whenever we need to contact you, ask you questions or suggest certain solutions that are more practical for us, we've always found the necessary listening skills.

## User experience

### A tool to suit every need!

The co-founders use the solution for managerial and administrative purposes:

- time tracking,
- project management,
- signing reports, etc.

The operational team manages laboratory activities according to their access rights:

- inventory and supply management,
- equipment supervision and maintenance,
- electronic laboratory notebook and much more!

[Ask for a demo](#)



**Rosie DAWALIBY, Ph.D**

Co-founder & CEO  
G.Clips Biotech



**It's a very intuitive and easy-to-use solution.**

**Whenever someone is looking for a solution to digitize their laboratory, I always suggest Laby!**

### Do you have a digitalization project?

Trust our scientific and IT experts to support you in your digital transformation.

After a quick audit, our teams will show you the full scope of our solution



[Book a meeting with Benjamin JACQUOT](#)

